

Issue No. 323, Spring 2008



invent

We are the **best** place for HP Toner cartridges!

Whether you use HP Brand toners or Dataproducts Brand toners, we are the best place to buy them! If you are a regular terms customer with us, you will get **free ground shipping** in the 48 states on all toner orders >\$250...not only for **HP toner**, but also for **IBM, Xerox, Lexmark and Ricoh** toner and many others...

Dataproducts Toner for HP Printers

is truly a smart choice. You get a major brand name at a price that is **SIGNIFICANTLY lower** than the premium-priced HP Brand. You get a full one year satisfaction guarantee with the DataProducts brand.



The DataProducts brand toner is usually in stock in either California or Ohio. Free ground freight in 48 states on all orders over \$250(for toner) if you are a terms customer (not credit card).

We have a return rate on Dataproducts toner of less than 1%, so you can be assured of its quality.

Call us for pricing on these.

If you order more than \$250 worth of product on any given order at our current internet price, then we will send you 120 minutes of long distance phone cards or a \$5 Chili's Restaurant gift card!

Don't get **Conned!!**

If your company has signed a so-called supplies **CONTRACT** be aware of how these huge corporations work. They will give you good pricing on HP laser toner & copy paper, but in many cases they will severely overcharge you on most other items. You should *audit* their pricing. A good way to do that is to call us for our corporate pricing. If we are way below them on labels, ribbons, copy toner, etc...then they are gouging your company and you should start getting those items from us instead. Some of these contract stationers will substitute at their discretion similar products without permission.

If we say we are sending HP brand, then by gosh, we are going to send HP Brand!!!

What else do we sell?

Inkjet Cartridges

Our wide selection includes **Apple, Brother, Canon, Epson, HP, Lexmark, Okidata, and Sharp** inkjet cartridges.

Also, we sell Epson and HP Inkjet and **wide format paper** in packages and in rolls.

Fax and Copier Supplies

Drums, developers, fusers, PM kits, TD kits for machines such as **Brother, Canon, Ricoh, Kyocera, Mita, Copystar, Omnifax, Imagistics, NEC, Gestetner, Lanier, Minolta, Murata, Okidata, Panasonic, Samsung, Sharp, Savin, Toshiba, Xerox**, etc etc...

We have **very competitive prices** on NEW OEM product.

Other imaging products

We sell maintenance kits for HP printers, fusers, drums and many other items for various laser printers, copiers, fax machines and multifunction machines.



Printer Ribbons

We excel in providing the right printer ribbon for your printer. We sell name brands like **IBM, Lexmark, Okidata, Panasonic, OTC, Genicom, Epson**, and generic ribbons for literally thousands and thousands of printers.

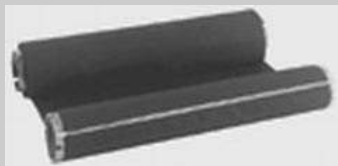
We stock **Printronix** brand ribbons as well as other spool ribbons.



We sell **Epson** and **Okidata** cartridge ribbons, OEM brand or generic.



We also sell **Dataproducts** wide ribbons for all sorts of machines

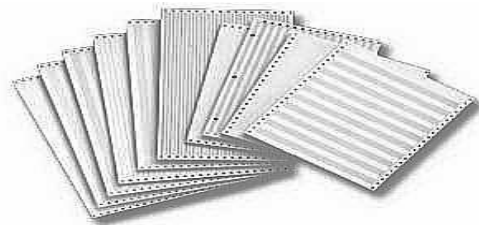


Ribbons are shipped FOB warehouse

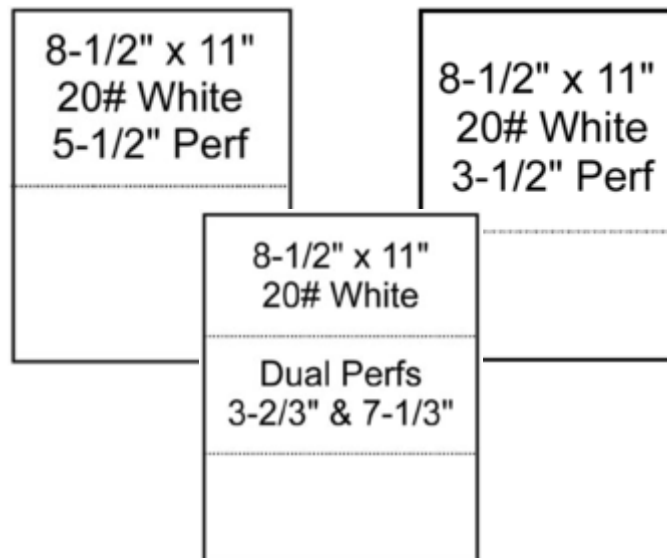
Computer Paper

We sell continuous computer paper. Greenbar, bluebar, 9.5x11, 1411, 8511, 1285, you name it, we sell it.

We also sell Special formatted laser paper with special perfs, also greenbar and bluebar.



Special Format Laser / Copier Paper



Many other formats available for laser printers and copiers including greenbar, bluebar, GBC punched.

Give us a call to see if we have what you might be using. We will gladly send samples if requested.

All paper is shipped FOB warehouse. If you like, we can quote FOB delivered pricing, but be sure to mention it when you call in for pricing.

OCLA Distributing Inc

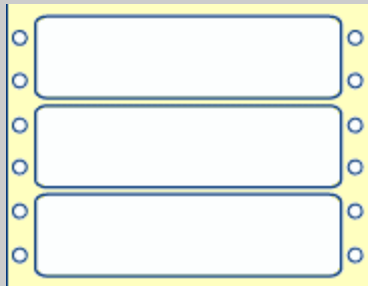
We ship out of over 140 warehouses nationwide

800-624-4144



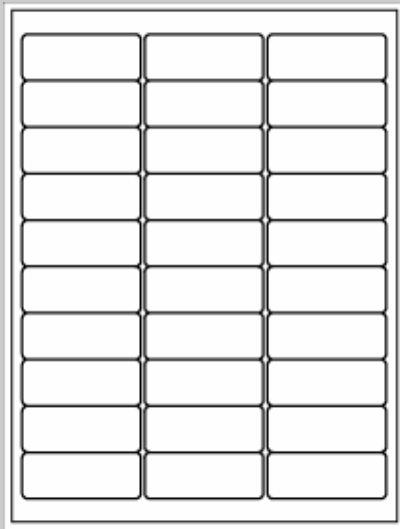
Labels

Plus we have the largest selection of pin-fed continuous, laser and inkjet labels in the industry.



Several hundred different formats.

Generic or Avery® Brand.



Call us now!! To order or to request samples

We have Super Pricing on Brother PTouch Labels

Labels are shipped FOB warehouse

Medical Forms and Tax Forms

We have the UB-92 forms, also CMS, ADA and other medical forms. Call us for samples.



We also sell taxforms.

Call for our taxforms catalog.



Magnetic ~ Optical Media

We are authorized dealers for **Sony, Imation, Maxell, TDK, Philips, IBM, Tandberg, Fuji, HP, Seagate, Verbatim, Memorex, Exabyte and Quantum.**

We have excellent pricing on DLT tapes, LTO tapes, VXA tapes, 3592 tapes, cartridge tapes, reel-to-reel mag tape, optical disks, CDR's, DVD's 4MM and 8MM tapes. **Free ground freight 48 states on LTO's, Opticals and 3592 tapes.** Other tapes products and CD's and DVD's are FOB warehouse.

OCLA Distributing Inc

We ship out of over 140 warehouses nationwide

800-624-4144



Corporate Pricing is

Available for every company. Monthly average supply purchases **from all sources** will help determine your pricing level.

Just let us know what you are using in the way of toner, developers, drums, labels, paper, magnetic media, optical media, printer ribbons and other consumable items and we will quote you on all of your requirements.

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How can we save you so much money? Well, one reason is that our overhead is very low.

We have been in business for over 26 years and we have the contacts in the industry required to save customers money.

Our knowledge saves you an enormous amount of time. It prevents you or one of your employees or assistants from casting about for hours and hours to try to get the best, best price out there and then when you think you have finally found the best deal, it turns out that the so called "best deal" company will only take credit cards. Plus, many times they will overbill the freight charges. Or worse, after you have waited a couple of days and you call them to ask where the product is, at that point they tell you that it is backordered or that they can no longer get it.

When you deal with us, we give you the facts and we give them to you quickly so that you don't waste 2 or 3 hours messing around .

**We save *your* time,
which saves *your* money.**

We offer billing terms to over 70% of our customers. We are willing to pay for D&B Service and this enables us to ***offer interest free billing to most of our customers.***

If you prefer, we also take credit cards. VISA, Mastercard, Discover and American Express. We take corporate purchasing cards as well as government credit cards.

Let us know how you would like to pay and we will do our best to accommodate your requirements.

This includes wire transfer from international customers and many government entities.

We can always work out special pricing for you, if you call us with what you need.

When you phone us, you will actually be able to talk to a human being.

We have a sales staff that is knowledgeable, experienced, available, friendly and honest and based in the United States, not New Delhi.

The only time you might get voice mail when you call us is if you call us when we aren't open.

Our operating hours are M-F 7:00am—5:00pm Pacific Time.

We ship from over 140 mfg and wholesaler warehouses located in the following states.

Arizona, California, Colorado, Connecticut, Florida, Georgia, Illinois, Indiana, Iowa, Louisiana, Maryland, Massachusetts, Michigan, Minnesota, Missouri, Nevada, New Jersey, New York, North Carolina, Ohio, Oregon, Pennsylvania, Tennessee, Texas, Utah, Virginia, Washington, Washington DC and Wisconsin.

Of course, not all the warehouses stock every product, but no matter what you need, it is probably going to be in stock within a reasonable distance from your company. This means you will get the products quickly.